

**REQUEST FOR PROPOSALS
STRATEGIC PLANNING SERVICES
HARRISBURG INTERNATIONAL AIRPORT
ADDENDUM 1 – May 17, 2022**

Questions submitted by, Strategic Consulting Partners – JAMA Enterprises, Inc.

On behalf of my firm, JAMA Enterprises dba Strategic Consulting Partners, we are honored to have received the SARAA's strategic planning RFP and would like to submit a few questions. Thank you so much, and we look forward to reading your responses soon!

1. Does the SARAA currently have a strategic plan, and if so, could that plan be shared with respondents? **Answer: SARAA's last strategic plan was completed in 2015 and is no longer a valid planning document.**
2. Does the SARAA have a budget for this project, and if so, could that be shared? **Answer: A budget has not yet been developed for this project**
3. How large is the SARAA's staff? **Answer: 101 Full Time Equivalent.**
4. Would the SARAA be willing to allow respondents to place our key personnel resumes in an appendix vs the middle of a proposal response? **Answer. Per page No. 4 of the RFP, the proposal should be no longer than 20 pages maximum with all attachments.**
5. Do resumes count against the page count? **Answer: Yes.**
6. What should a respondent include in the "Proposed DBE Participation" section if we are ourselves a certified DBE business? **Answer. Is the firm a certified Disadvantaged Business Enterprise (DBE) or is a portion of the scope of work performed by a certified DBE.**

END